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# **GETUP LIMITED** ABN 99 114 027 986

FINANCIAL REPORT FOR THE YEAR ENDED 30TH JUNE 2015

#### GETUP LTD ABN: 99 114 027 986 Directors Report

Your directors present their report on the company for the financial year ended 30 June 2015.

#### Directors

The names of the directors in office at anytime during or since the end of the year are:

Sarah Maddison

Anne Coombs

Amanda Tattersall

Jeremy Heimans

David Madden

Simon Westcott

Katie Kiss

**Brett Solomon** 

Christopher Gambian (resigned 21 March 2015)

Sam Mclean, Company Secretary (departed 12 July 2015)

Isabelle Reinecke, Company Secretary (commenced 13 July 2015)

Directors have been in office since the start of the financial year to the date of this report unless otherwise stated.

#### **Review of Operations**

A review of the operations of the company year and the results of those operations are as follows:

During Financial Year 2015 our movement went from strength to strength with membership swelling to over one million Australians and an unprecedented increase in our social media presence with some posts reaching up to 30 million impressions. During the year, GetUp members took over 2.2 million online and offline actions, engaged in innovative and impactful political, corporate and community campaigns and donated to help build a more progressive Australia.

Getup is a not-for-profit company with the principal aim of investing revenue into campaign activities and meeting the operating costs of the organisation. Consequently, the company reported an accounting loss for the period amounting to \$5,799 (after tax).

# Significant Changes in the State of Affairs

No significant changes in the company's state of affairs occurred during the financial year.

#### Principal Activities

The principal activities of the company during the financial year were to advocate for a more progressive Australia through:

- developing and executing campaigns on issues of economic fairness, social justice and environmental sustainability;
- engaging members, supporters, politicians, the media and the community on campaigns; and
- allowing members and supporters to take targeted and effective online and offline action on campaigns

No significant change in the nature of these activities occurred during the financial year

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Events Subsequent to the End of the Reporting Period

No matters or circumstances have arisen since the end of the financial year that significantly affected or may significantly affect the operations of the company, the results of those operations, or the state of affairs of the company in future financial years.

Likely Developments and Expected Results of Operations

Likely developments in the operations of the company and the expected results of those operations in future financial years have not been included in this report as the inclusion of such information is likely to result in unreasonable prejudice to the company.

**Environmental Regulation** 

The company's operations are not regulated by any significant environmental regulation under a law of the Commonwealth or of a state or territory.

Dividends

No dividends have been paid or declared since the start of the financial year.

Options

No options over issued shares or interests in the company were granted during or since the end of the financial year and there were no options outstanding at the dale of this report.

Indemnification of Officers

During the financial year, the company paid a premium in respect of a contract insuring the directors of the company as named above the company secretary, Mr Sam Mclean and all executive officers of the company and of any related body corporate against a liability incurred as such a director, secretary or executive officer to the extent permitted by the Corporations Act 2001. The contract of insurance prohibits disclosure of the nature of the liability and the amount of the premium.

The company has not otherwise, during or since the end of the financial year, except to the extent permitted by law, indemnified or agreed to indemnify an officer or auditor of the company or of any related body corporate against a liability incurred by such an officer or auditor.

Proceedings on Behalf of Company

No person has applied for leave of the court to bring proceedings on behalf of the company or to intervene in any proceedings to which the company is a party to, for the purpose of taking responsibility on behalf of the company for all or part of those proceedings.

The company was not a party to any such proceedings during the year.

**Short-Term and Long-Term Objectives** 

The company's short-term objectives are:

a) to be responsive and accountable to donors, members and supporters;

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#### DIRECTORS' REPORT

- b) to give members and supporters the opportunity to hold power to account through targeting governments, corporations and other decision makers;
- c) to empower the community to create more victories on progressive issues;
- d) to structure itself in such a way that allows it to respond quickly to the changing media and political environment that surround its campaigns:
- e) to leverage traditional and social media to increase the impact of campaigns: and,
- f) to partner with stakeholders to strengthen campaigns.

The company's long-term objectives are to advance progressive public policy in Australia where that advancement furthers a charitable purpose, by:

- (a) building a diverse community of Australians committed to strengthening progressive public policy;
- (b) providing new and innovative ways for Australians to participate in the political life of the nation;
- (c) campaigning to advance progressive public policy in Australia; and
- (d) educating Australians about progressive public policy issues

#### Strategies

To achieve its objectives, the company has adopted the following strategies:

- The company strives to employ and maintain a small and highly skilled staff, supported by committed interns and volunteers across core functions including campaigning, digital, fundraising and membership services and administration to execute its strategies. The Directors consider this critical to achieve all of the company's short-term and long-term objectives.
- The company is committed to being a member-driven organisation. All correspondence concerning campaigns and donations is tabulated to provide quantitative and qualitative feedback to management. Monthly research is conducted among members and supporters to help guide the organisation's priorities. This contributes to the short-term objective of being responsive and accountable to donors, members and supporters and to the long-term objective of building a diverse community of Australians committed to creating a more progressive Australia.
- The company constantly experiments with new campaign tactics to ensure it remains effective. This includes experimenting with the use of aggregate shareholder and consumer power, and facilitating decentralised organising. This contributes to the short-term objective of giving members and supporters the opportunity to hold power to account through targeting governments, corporations and other decision makers. This contributes to the long-term objective of providing new and innovative ways for Australians to participate and have an impact on major issues.
- The company has invested in empowering individuals and community groups through providing education, training and cutting-edge online tools to help them win campaigns on issues that matter to them. This contributes to the short-term objective of empowering the community to create more victories on progressive issues. This contributes to the long-term objective of campaigning for a more progressive Australia.

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#### DIRECTORS' REPORT

- The company strives to make its campaigns timely and relevant to generate media coverage to increase the reach of its message. Similarly, the company produces innovative and engaging content to engage members and supporters on social media to accelerate viral growth of campaigns. This contributes to the short-term objective of leveraging traditional and social media to increase the impact of campaigns.
- The company works extensively with relevant sector organisations and experts to contribute to the policy development and research that underlies campaigns. This increases the velocity, quality and credibility of the organisation's campaign activities. This contributes to the shortterm objectives of: structuring the company in such a way that allows it to respond quickly to the changing media and political environment that surround its campaigns; and of partnering with stakeholders to strengthen campaigns.

#### **Key Performance Measures**

The company regularly monitors and evaluates its financial sustainability and performance against its objectives through using qualitative and quantitative benchmarks. Comprehensive tracking of growth, online engagement, fundraising, media mentions and financial performance are used by management to routinely assess the effectiveness of individual campaigns and the organisation's broader objectives.

Attendance of Directors at Director Meetings of which six were held during the financial year.

Name	Meetings entitled to attend	Meetings attended
Amanda Tattersall	5	4
Jeremy Heimans	5	4
David Madden	5	5
Anne Coombs	5	5
Brett Solomon	5	4
Sarah Maddison	5	4
Simon Westcott	5	2
Katie Kiss	5	3
Chris Gambian	4	4

#### **Biographies of Board Members and Secretary**

Sarah Maddison (Chair, appointed 21 March 2015)

Sarah Maddison is Associate Professor in the School of Social and Political Sciences at the University of Melbourne. Her areas of research expertise include reconciliation and conflict transformation, Indigenous political culture, and social movements. In 2015 Sarah published a new book Conflict Transformation and Reconciliation based on research in South Africa, Northern Ireland, Australia, and Guatemala. Her other recent books include Black Politics, Beyond White Guilt, Unsettling the Settler State, and The Women's Movement in Protest, Institutions and the Internet. Sarah has been on the board of directors for five years and is currently the Chair.

#### GETUP LTD ABN: 99 114 027 986 Directors Report

Anne Coombs (Chair, resigned 21 March 2015)

Anne Coombs was one of the founders of Rural Australians for Refugees and has been involved with GetUp since its inception. She is a writer, social activist and philanthropist and has been a key supporter of progressive start-ups here and overseas. Anne has been a journalist, novelist, historian and screenwriter. She was executive director of the Becher Foundation, is an alumnus of Sydney Leadership, and has been on the GetUp board since 2009.

#### Simon Westcott

Simon is a long time GetUp member and supporter, with extensive experience in the not-for-profit sector through board and community positions in health and arts. He owns and runs travel media company LUXE City Guides, after a long career in print and digital media, most recently in Australia at Fairfax and Lonely Planet.

#### Jeremy Heimans

Jeremy is co-founder and CEO of Purpose. Jeremy has been building movements since the age of 8 when, as a child activist in Australia. he ran media campaigns and lobbied leaders on issues like children's rights and nuclear non-proliferation. He co-founded GetUp and in 2007, Jeremy also co-founded Avaaz, the world's largest online citizens' movement, now with more than 34 million members. The World e-Government Forum has named him as one of the top ten people who is changing the world of politics and the internet, and the Guardian named him one of the ten most influential voices on sustainability in the US.

#### **Brett Solomon**

Brett is co-founder and Executive Director of Access (accessnow.org). He was the first Executive Director of Get Up. Brett has worked both locally and internationally on a range of social justice and human rights issues. He honed his career at Oxfam Australia, where he founded the International Youth Parliament (IYP), an international network of young social change leaders from 140 countries tackling issues such as poverty, conflict and globalization. Prior to this, he worked as the Campaign Coordinator for Amnesty International Australia, where his main focus was refugees and asylum seekers, the arms trade and national security.

#### Amanda Tattersall

Amanda is well recognised as a leading coalition builder and social change campaigner in Australia. She is the founding Director of the Sydney Alliance, a diverse coalition of unions. community organisations. schools and religious organisations that uses community organising to make Sydney a better place to live. She is a co-founding director of GetUp.

#### David Madden

In 2004, David was one of the founders of Win Back Respect, a web-based campaign against the foreign policy of United States President George W. Bush. The following year, he co-founded GetUp. David and Jeremy subsequently co-founded Avaaz.org. David is the co-author of Imagining Australia: Ideas for Our Future (Allen & Unwin, 2004). In 2006 David was named one of the "Top 10 People who are Changing the World of Politics and the Internet" by Politics Online and the World E-Government Forum.

### GETUP LTD ABN: 99 114 027 986 Directors Report

Katie Kiss

Katie is a Kaanju Aboriginal woman from Cape York Australia and a descendant of the Wiri people of the Bowen region of North Queensland. Katie graduated from Deakin University with a Bachelor of Arts majoring in International Relations. She has been involved in Aboriginal and Torres Strait Islander affairs at the local, community, state. national and international level for the past 20 years across a wide range of issues including: community development; social justice; constitutional reform; governance; native title and land management; cultural heritage and environment protection and management; education, training and employment. Katie spent eight years at the Australian Human Rights Commission; and most recently held the position of Director of Strategic Projects at the National Congress of Australia's First Peoples. She is a current Chamber Three Delegate of the National Congress of Australia's First Peoples; she is a standing Board Member of Ngroo Education Incorporated and the Public Interest Advocacy Centre (PIAC); and she is the nominated representative in her family's land and native title negotiations.

Chris Gambian (resigned 21 March 2015)

Chris is passionate about grassroots worker power. He has almost 20 years experience as an activist and community organiser. Chris is currently Director of Grassroots & Co, a union consultancy that focuses on helping unions and other grassroots organisations improve their organising and internal operations through review, strategy, training and innovation.

Isabelle Reinecke (Company Secretary, appointed 13 July 2015)

Isabelle is the Director of Legal and Governance at GetUp and on the board of the Grata Fund, a GetUp established public interest litigation fund. She holds a Bachelor of Laws (Honours)/Bachelor of Science (Psychology) from the Australian National University and was awarded a Dean's Certificate Prize in Law. As a lawyer at Clayton Utz, she specialised in corporate, intellectual property and competition law and was heavily involved in their pro bono program, including working with indigenous communities in the East Kimberley to secure compensation for stolen wages. She has also served as board member for the Immigration Advice and Rights Centre, and has undertaken the Australian Institute of Company Director's Company Director course.

Sam McLean (Company Secretary, resigned 12 July 2015)

Sam was National Director of GetUp from July 2012 until July 2015. Before stepping into the top job, Sam had several years of experience campaigning. In 2007 Sam joined GetUp as a volunteer while at UNSW, going on to coordinating field campaigns across the country to displace John Howard's conservative government from power.

Chair

Sarah Maddison

Director

Anne Coombs

Dated: 24/11/2015

# GetUp Limited ABN 99 114 027 986 Income Statement For the Year ended 30 June 2015

	Note	2015 \$	2014
Revenue	2	10,542,258	6,834,506
Employee Benefits Expense		4,413,856	2,260,374
Depreciation and Amortisation Expense		40,405	19,361
Finance Costs	3	130,157	126,007
Other Expense	4	5,957,840	4,428,764
Profit before Income Tax		_	
Income Tax Expense		5,799	12,465
Loss Attributable to Members of the Company		(5,799)	(12,465)

# GetUp Limited ABN 99 114 027 986 Balance Sheet As at 30 June 2015

	Note	2015	2014
		\$	\$
Current Assets			
Cash	5	1,230,277	2,668,750
Receivables	6	583,551	98,138
Other	9	67,642	50,841
<b>Total Current Assets</b>	_	1,881,470	2,817,729
Non-Current Assets			
Financial Assets	7	3,349	3,349
Property, Plant and Equipment	10	71,718	50,506
<b>Total Non-Current Assets</b>	_	75,067	53,855
Total Assets		1,956,537	2,871,584
Current Liabilities			
Payables	11	419,335	161,074
Financial Liabilities	12	1,003,856	2,470,356
Current Tax Liabilities	8	5,799	12,465
Provisions	13	509,471	213,479
Total Current Liabilities	_	1,938,461	2,857,374
Non-Current Liabilities			
Provisions	13	34,248	24,582
Total Non-Current Liabilities		34,248	24,582
<b>Total Liabilities</b>	_	1,972,709	2,881,956
Net Assets	<del>-</del>	(16,172)	(10,372)
Equity			
Accumulated Losses		(16,172)	(10,372)
Total Equity	****	(16,172)	(10,372)

# Notes to the Financial Statements For the Year ended 30 June 2015

#### 1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

### **Basis of Preparation**

The financial statements are general purpose financial statements that have been prepared in accordance with Mandatory Australian Accounting Standards applicable to entities reporting under Corporations Act 2001 and the significant accounting policies diclosed below, which the directors have determine are appropriate to meet the needs of members. Such accounting policies are consistent with those previous periods unless stated otherwise. The company is a Not-for-profit entity for financial reporting purposes under Australian Accounting Standards.

Australian Accounting Standards set out accounting policies that the AASB has concluded would result in financial statements containing relevant and reliable information about transactions, events and conditions. Compliance with Australian Accounting Standards ensures that the financial statements and notes also comply with International Financial Reporting Standards (IFRS). Material accounting policies adopted in the preparation of the financial statements are presented below and have been consistently applied unless stated otherwise.

The financial statements except for the cash flow information, have been prepared on an accruals basis and are based on historical costs, modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities. The amounts presented in the financial statements have been rounded to the nearest dollar.

#### **Accounting Policies**

#### (a) Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the statement of financial position.

#### (b) Provisions

Provisions are recognised when the company has a legal or constructive obligation, as a result

of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured.

Provisions are measured using the best estimate of the amounts required to settle the obligation at the end of the reporting period.

# Notes to the Financial Statements For the Year ended 30 June 2015

#### (c) Employee Benefits

Provision is made for the company's liability for employee benefits arising from service rendered by employees to the end of the reporting period. Employee benefits that are expected to be settled within one year have been measured at the amount expected to be paid when the liability is settled. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefit. In determining the liability, consideration is given to employee wages increases and the probability that the employee may not satisfy any vesting requirements. Those cash flows are discounted using market yields on national government bonds with term to maturity that match the expected timing of cash flows.

Contributions are made by the entity to an employee superannuation fund and are charged expenses when incurred.

# (d) Property, Plant and Equipment

Each class of property, plant and equipment is carried at cost or fair value as indicated less, where applicable, any accumulated depreciation and impairment losses.

# Plant and Equipment

Plant and equipment are measured on the cost basis and are therefore carried at cost less accumulated depreciation and any accumulated impairment. In the event the carrying amount of plant and equipment is greater than the estimated recoverable amount, the carrying amount is written down immediately to the estimated recoverable amount and impairment losses recognised either in profit or loss or as a revaluation decrease if the impairment losses relate to a revalued asset. A formal assessment of recoverable amount is made when impairment indicators are present (refer to Accounting Policy note - Impairment).

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the entity and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the statement of comprehensive income during the financial period in which they are incurred.

#### **Depreciation**

The depreciation amount of property, plant and equipment (excluding freehold land) is depreciated on a straight-line basis. Depreciation commences from the time the asset is available for its intended use.

Class of Asset Depreciation Rate:

Office Equipment 15-25% Technology 30-50% Intellectual Property 40%

# Notes to the Financial Statements For the Year ended 30 June 2015

Website	40%
Motor Vehicle	20%

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains or losses are included in the statement of comprehensive income. When revalued assets are sold, amounts included in the revaluation reserve relating to that asset are transferred to retained earnings.

#### (e) Impairment of Assets

At the end of each reporting period, the entity reviews the carrying amount of its tangible and intangible assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair amount less cost to sell and value in use, is compared to the asset's carrying amount. Any excess of the asset's carrying amount over its recoverable amount is recognised immediately in profit or loss. Where the future economic benefits of the asset are not primarily dependent upon on the asset's ability to generate net cash inflows and when the entity would, if deprived of the asset, replace its remaining future economic benefits, value in use is determine as the depreciated replacement cost of an asset.

Where it is not possible to estimate the recoverable amount of a class of asset, the entity estimates the recoverable amount of the cash-generating unit to which the asset belongs.

When an impairment loss on a revalued asset is identified, this is debited against the revaluation surplus in respect of the same class of asset to the extent that the impairment loss does not exceed the amount in the revaluation surplus for the same class of asset.

# (f) Income Tax

The income tax expense (income) for the year comprises current income tax expense (income) and deferred tax expense (income).

Current income tax expense charged to profit or loss is the tax payable on taxable income. Current tax liabilities (assets) are measured at the amounts expected to be paid to (recovered from) the relevant taxation authority.

Deferred income tax expense reflects movements in deferred tax asset and deferred tax liability balances during the year as well as unused tax losses.

Current and deferred income tax expense (income) is charged or credited outside of profit or loss when the tax relates to items that are recognised outside profit or loss.

# Notes to the Financial Statements For the Year ended 30 June 2015

Except for business combinations, no deferred income tax is recognised from the initial recognition of an asset or liability where there is no effect on accounting or taxable profit or loss.

Deferred tax assets and liabilities are calculated at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled and their measurement also reflects the manner in which management expects to recover or settle the carrying amount of the related asset or liability.

Deferred tax assets relating to temporary differences and unused tax losses are recognised only to the extent that it is probable that future taxable profit will be available against which the benefits of the deferred tax asset can be utilised.

Current tax assets and liabilities are offset where a legally enforceable right of set-off exists and it is intended that net settlement or simultaneous realisation and settlement of the respective asset and liability will occur. Deferred tax assets and liabilities are offset where:

- (a) a legally enforceable right of set-off exists; and
- (b) the deferred tax assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where it is intended that net settlement or simultaneous realisation and settlement of the respective asset and liability will occur in future periods in which significant amounts of deferred tax assets or liabilities are expected to be recovered or settled.

#### (g) Borrowing Costs

Borrowing costs directly attributable to the acquisition, construction or production of assets that necessarily take a substantial period of time to prepare for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

#### (h) Trade and Other Receivables

Trade receivables are recognised initially at the transaction price (i.e. cost) and are subsequently measured at cost less provision for impairment. Receivables expected to be collected within 12 months of the end of the reporting period are classified as current assets. All other receivables are classified as non-current assets.

At the end of each reporting period, the carrying amount of trade and other receivables are reviewed to determine whether there is any objective evidence that the amounts are not

# Notes to the Financial Statements For the Year ended 30 June 2015

recoverable. If so, an impairment loss is recognised immediately in the statement of comprehensive income.

#### (i) Revenue and Other Income

Revenue is measured at the fair value of the consideration received or receivable after taking into account any trade discounts and volume rebates allowed. Any consideration deferred is treated as the provision of finance and is discounted at a rate of interest that is generally accepted in the market for similar arrangements. The difference between the amount initially recognised and the amount ultimately received is interest revenue.

Interest revenue is recognised using the effective interest method, which for floating rate financial assets is the rate inherent in the instrument.

Dividend revenue is recognised when the right to receive a dividend has been established. Revenue is recognised when the dividend has been paid or, in the case of dividend reinvestment schemes, credited to the owner.

Revenue recognition relating to the provision of services is determined with reference to the stage of completion of the transaction at the end of the reporting period and where outcome of the contract can be estimated reliably. Stage of completion is determined with reference to the services performed to date as a percentage of total anticipated services to be performed. Where the outcome cannot be estimated reliably, revenue is recognised only to the extent that related expenditure is recoverable.

All revenue is stated net of the amount of goods and services tax (GST).

# (j) Trade and Other Payables

Trade payables are recognised at their transaction price. Trade payables are obligations on the

basis of normal credit terms.

#### (k) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the ATO is included with other receivables or payables in the statement of financial position. Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to, the ATO are presented as operating cash flows included in receipts from customers or payments to suppliers.

# Notes to the Financial Statements For the Year ended 30 June 2015

# (1) Comparative Figures

When required by Accounting Standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year.

Where the company has retrospectively applied an accounting policy, made a retrospective restatement of items in the financial statements or reclassified items in its financial statements, an additional statement of financial position as at the beginning of the earliest comparative period will be disclosed.

# (m) Critical Accounting Estimates and Judgments

The directors evaluate estimates and judgments incorporated into the financial statements based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the company.

#### Key Estimates - Impairment

The company assesses impairment at the end of each reporting period by evaluation of conditions and events specific to the company that may be indicative of impairment triggers. Recoverable amounts of relevant assets are reassessed using value-in-use calculations which incorporate various key assumptions.

# (n) New Accounting Standards for Application in Future Periods

- AASB 9: Financial Instruments (December 2010) and AASB 2010-7: Amendments to Australian Accounting Standards arising from AASB 9 (December 2010) (applicable for annual reporting periods commencing on or after 1 January 2015).

These Standards are applicable retrospectively and include revised requirements for the classification and measurement of financial instruments, as well as recognition and derecognition requirements for financial instruments.

The key changes made to accounting requirements that may impact the company are:

- simplifying the classifications of financial assets into those carried at amortised cost and those carried at fair value; and
- allowing an irrevocable election on initial recognition to present gains and losses on investments in equity instruments that are not held for trading in other comprehensive income. Dividends in respect of these investments that are a return on investment can be recognised in profit or loss and there is no impairment or recycling on disposal of the instrument.

The company has not yet estimated the impact of these pronouncements on its financial statements.

AASB 10: Consolidated Financial Statements, AASB 11: Joint Arrangements, AASB 12: Disclosure of Interests in Other Entities, AASB 127: Separate Financial Statements (August 2011) and AASB 128: Investments in Associates and Joint Ventures (August 2011) (as amended by AASB 2012-10), and AASB 2011-7: Amendments to Australian Accounting Standards arising from the Consolidation and Joint Arrangements Standards (applicable for annual reporting periods commencing

# Notes to the Financial Statements For the Year ended 30 June 2015

on or after 1 January 2013).

AASB 10 replaces parts of AASB 127: Consolidated and Separate Financial Statements (March 2008, as amended) and Interpretation 112: Consolidation - Special Purpose Entities. AASB 10 provides a revised definition of "control" and additional application guidance so that a single control model will apply to all investees. This Standard is not expected to significantly impact the company's financial statements.

AASB 11 replaces AASB 131: Interests in Joint Ventures (July 2004, as amended). AASB 11 requires joint arrangements to be classified as either "joint operations" (where the parties that have joint control of the arrangement have rights to the assets and obligations for the liabilities) or "joint ventures" (where the parties that have joint control of the arrangement have rights to the net assets of the arrangement). Joint ventures are required to adopt the equity method of accounting (proportionate consolidation is no longer allowed). This Standard is not expected to significantly impact the company's financial statements.

AASB 12 contains the disclosure requirements applicable to entities that hold an interest in a subsidiary, joint venture, joint operation or associate. AASB 12 also introduces the concept of a "structured entity", replacing the "special purpose entity" concept currently used in Interpretation 112, and requires specific disclosures in respect of any investments in unconsolidated structured entities.

To facilitate the application of AASBs 10, 11 and 12, revised versions of AASB 127 and AASB 128 have also been issued. The revisions made to AASB 127 and AASB 128 are not expected to significantly impact the company's financial statements.

- AASB 13: Fair Value Measurement and AASB 2011-8: Amendments to Australian Accounting Standards arising from AASB 13 (applicable for annual reporting periods commencing on or after 1 January 2013).
- AASB 13 defines fair value, sets out in a single Standard a framework for measuring fair value, and requires disclosures about fair value measurement.

  AASB 13 requires:
- inputs to all fair value measurements to be categorised in accordance with a fair value hierarchy; and
- enhanced disclosures regarding all assets and liabilities (including, but not limited to, financial assets and financial liabilities) to be measured at fair value.
- These Standards are not expected to significantly impact the company's financial statements.
- AASB 119: Employee Benefits (September 2011) and AASB 2011-10: Amendments to Australian Accounting Standards arising from AASB 119 (September 2011) (applicable for annual reporting periods commencing on or after 1 January 2013).

# Notes to the Financial Statements For the Year ended 30 June 2015

These Standards introduce a number of changes to accounting and presentation of defined benefit plans. The company does not have any defined benefit plans and so is not impacted by the amendment.

AASB 119 (September 2011) also includes changes to:

- require only those benefits that are expected to be settled wholly before 12 months after the end of the annual reporting period in which the employees render the related service to be classified as short-term employee benefits. All other employee benefits are to be classified as other long-term employee benefits, post-employment benefits or termination benefits, as appropriate; and
- the accounting for termination benefits that require an entity to recognise an obligation for such benefits at the earlier of:
  - (i) for an offer that may be withdrawn when the employee accepts;
- (ii) for an offer that cannot be withdrawn when the offer is communicated to affected employees; and
- (iii) where the termination is associated with a restructuring of activities under AASB 137: Provisions, Contingent Liabilities and Contingent Assets and if earlier than the first two conditions when the related restructuring costs are recognised.

  These changes are not expected to significantly impact the company's financial

These changes are not expected to significantly impact the company's financial statements.

	2015	2014
2. Revenue		
Revenue and Other Income		
Rendering Services	$\frac{10,478,117}{10,478,117}$	6,684,263
Oth on Income		
Other Income Merchandise Revenue	864	44,882
Interest Received	63,277	105,361
	64,141	150,243
	10,542,258	6,834,506
3. Finance Costs		
Merchant and Gateway fee	130,058	125,989
Interest Paid	00	10
Related Corporations	<u>99</u> 130,157	126,007
	=======================================	120,007
4. Expenses		
Employee Benefits Expense	3,983,122	2,131,053
Depreciation and Amortisation Expenses	40,405	19,361
Advertising & Promotion	751,743	1,634,498
Bank Charges Freight & Cartage	4,537 11,208	2,807 39,021
Insurance	15,355	15,452
Printing & Stationery	38,786	21,788
Other Expenses	5,566,945	2,844,519
	10,412,101	6,708,499
5. Cash and Cash Equivalents		
Bankwest Cheque Account	24,120	124,632
HSBC Cash Management Account	-	1,819
Bankwest Cash Management Account	492,120	2,542,299

	2015	2014
	\$	\$
QLD Election HSBC Account	15,092	_
Bendigo Cheque Account	52,440	-
Bendigo Cash Management Account	5,869	
Bendigo Investment Account	493,389	-
Bendigo Term Deposit	146,777	No.
Undeposited Fund	470	-
	1,230,277	2,668,750
Reconciliation of Cash		
Cash and Cash Equivalents	1,230,277	2,668,750
Cush and Cush Equivalents	1,230,277	2,668,750
	1 9 5 5 7 7	2,000,730
6. Trade and Other Receivables		
Current		
Trade Debtors	400,861	2,402
Loans to Centre for Australian Progress	31,000	, -
Provision for GST	151,690	95,736
	583,551	98,138
Total Trade and Other Receivables	583,551	98,138
7. Financial Assets		
Non-Current		
Shares in Listed Companies		
Shares in Listed Companies	3,349	3,349
	3,349	3,349
<b>Total Financial Assets</b>	3,349	3,349
8. Tax Assets and Liabilities		
Current		
Liabilities		
Provision for Income Tax	5,799	12,465
	5,799	12,465
Net Tax Liabilities	5,799	12,465
THE REAL PROPERTY.		12,703

	2015 \$	2014 \$
9. Other Assets		
Current		
Other Debtors	15,125	30,834
Prepayments  Pandigo Staff Dahit Cords	8,167 44,350	20,007
Bendigo Staff Debit Cards	67,642	50,841
10. Property, Plant and Equipment		
Plant and Equipment		
Motor Vehicles	-	16,234
Less Accumulated Depreciation	_	7,739
	-	8,495
Furniture & Fittings	31,210	28,433
Less Accumulated Depreciation	14,164	10,450
	17,046	17,983
Website	205,042	205,042
Less Accumulated Depreciation	205,042	205,042
Technology	202,043	138,470
Less Accumulated Depreciation	147,371	114,442
	54,672	24,028
Total Plant and Equipment	71,718	50,506
11. Trade and Other Payables		
Current		
Trade Creditors	419,335	161,074
Total Trade and Other Payables	419,335	161,074

	2015 \$	2014
12. Financial Liabilities		
Current		
Accruals Provision	389,352	10,942
Advanced Campaign Receipts	614,504	2,459,414
	1,003,856	2,470,356
Total Financial Liabilities	1,003,856	2,470,356
13. Provisions		
Current		
Payroll Accruals Payable	168,765	58,761
Provision for PAYGW	92,593	48,913
Superannuation Payable	-	4,141
Provision for Annual Leave	246,037	99,951
Provision for FBT	2,076	1,713
	509,471	213,479
Non-Current		
Provision for Long Service Leave	34,248	24,582
Total Provisions	543,719	238,061

# GetUp Limited ABN 99 114 027 986 STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2015

	2015 \$	2014
Cash Flows from Operating Activities:		
Gross Loan Revenue & Commission Payment to Suppliers and Employees Interest Received Tax Paid	10,052,116 (11,441,947) 63,277 (12,465)	6,731,806 (5,649,047) 105,361 (371)
Net Cash Used in Operating Activities	(1,339,019)	1,187,749
Cash Flows from Investing Activities:		
Proceeds on Sale of Investments	-	5,086
Payment from Property, Plant and Equipment	(99,456)	(1,743)
Payment for Investment		(1,479)
Net Cash Used in Investing Activities	(99,456)	1,864
Net increase in cash held	(1,438,475)	1,189,613
Cash at Beginning of Financial Year	2,668,751	1,479,137
CASH AT END OF FINANCIAL YEAR	1,230,276	2,668,750

# GetUp Limited ABN 99 114 027 986 STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2015

	2015 \$	2014 \$
NOTES TO THE STATEMENT OF CASH FLOWS		
Reconciliation of cash		
For the purposes of the statement of cash		
flows, cash includes cash and at call		
deposits with banks, and investments in		
money market instruments, net of bank overdrafts.		
Cash at the end of financial year as		
shown in the statement of cash flows		
is reconciled to the related items		
in the balance sheet as follows:		
Bankwest Cheque Account	24,120	124,63
HSBC Cash Management Account	-	1,819
Bankwest Cash Management Acocunt	492,120	2,542,29
BW NSW Election Account	15,092	
Bendigo Cheque Account	52,440	
Bendigo Cash Management Account	5,869 493,389	
Bendigo Investment Account Bendigo Term Deposit	146,777	
Undeposit Funds	470	
Cash at end of financial year	1,230,277	2,668,750
Reconciliation of net cash provided by operating activities to operating		
profit after income tax		
Operating profit (loss) after income tax	-	
Non-cash flows in operating profit:		
Loss on Sale of Non-Current Assets	3,832	
Depreciation Expense	40,405	19,36
Provision for Doubtful Debts	-	6,65
Provision for Long Service Leave	34,249	24,58

(398,460)

28,956

Decrease (increase) in Trade Debtors

# GetUp Limited ABN 99 114 027 986 STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2015

	2015	2014
	\$	\$
Decrease (increase) in Sundry Debtors	59,641	(6,894)
Decrease (increase) in Prepayment	11,840	(37,220)
Decrease (increase) in GST	(55,954)	(56,124)
Increase (decrease) in Tax Liabilities	(6,666)	(371)
Decrease (increase) in Loan to Employee	-	14,667
Increase (decrease) in Trade Creditors	258,261	130,618
Increase (decrease) in Accruals	253,086	(70,674)
Increase (decrease) in Advance Campaign Receipts	(1,844,910)	1,025,468
Increase (decrease) in PAYGW	43,680	(365)
Increase (decrease) in Superannuation Payable	(4,141)	6,412
Increase (decrease) in Annual leave	146,085	43,467
Increase (decrease) in FBT	363	450
Increase (decrease) in Payroll Accruals	119,670	58,761
Net cash provided by operating activities	(1,339,019)	1,187,749

# Profit and Loss Statement For the Year ended 30 June 2015

	2015	2014
	\$	\$
*		
Income Denotion Consul	7 260 420	6 694 262
Donation - General	7,360,429	6,684,263
Campaign Revenue	1,844,910	-
Commission - PowerShop	1,272,778	44.000
Merchandise Revenue	864	44,882
Interest Received	63,277	105,361
Profit (Loss) on Sale-Fixed Assets	$\frac{(3,832)}{10.538.436}$	(4,848)
	10,538,426	6,829,658
Expenditure		
Accountancy Fees	5,101	4,096
Auditor's Remuneration	6,368	6,209
Advertising & Promotion	751,743	1,634,498
Merchandise	35,600	70,114
Bad Debts	-	6,655
Bank Charges	4,537	2,807
Merchant and Gateway fee	130,058	125,989
Technology Expense	183,368	210,435
Contract and Consulting Work	815,339	472,421
Depreciation	40,405	19,361
Distribution	-	37,593
Gifts & Donations	157,250	1,570
Entertainment Expenses	10,636	12,826
Freight & Cartage	11,208	39,021
Fringe Benefits Tax	2,076	1,713
Fundraising	703,849	326,134
Other Office Expense	558,041	214,270
Other Action Expense	101,669	173,520
Business Development Cost	319,061	124,725
Insurance	15,355	15,452
Interest Paid	99	18
Legal Costs	426,280	80,590
Long Service Leave	34,249	24,582
Media Production	1,155,070	615,903
Payroll Tax	168,141	76,251
Printing & Stationery	38,786	21,788
Salaries & Wages	3,622,575	1,944,655
Staff Relocation	8,692	12,465
Staff Training & Welfare	201,868	27,775
Superannuation Contributions	360,547	186,398
Telex	166,092	98,115
Travelling Expenses	447,470	221,262
	,	,

# GetUp Limited ABN 99 114 027 986 Profit and Loss Statement For the Year ended 30 June 2015

Workers Compensation Recruitment	2015	2014
	\$	\$
	37,048	6,684
	19,845	13,763
	10,538,426	6,829,658
Profit before Income Tax		_
Income Tax Expense	5,799	12,465
Loss after Income Tax	(5,799)	(12,465)

# INDEPENDENT AUDIT REPORT TO THE MEMBERS OF GETUP LIMITED

ABN: 99 114 027 986

### Report on the financial report

We have audited the accompanying financial report of Getup Limited, which comprises the Balance Sheet as at 30 June 2015 and the Income Statement and Statement of Changes in Equity for the year ended on that date, a summary of significant accounting policies and other explanatory notes and the Directors' Declaration.

### Directors' Responsibility for the Financial Report

The company's directors are responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Act 2001. This includes responsibility for establishing and maintaining adequate accounting records and internal controls relevant to the preparation and fair presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

# Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These auditing standards require that we comply with relevant ethical requirements relating to auditing engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as the overall presentation of the financial report.

We believe that the audit evidence that we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Independence

In conducting our audit, we followed the independence requirements of the Australian professional ethical pronouncements.

# INDEPENDENT AUDIT REPORT TO THE MEMBERS OF **GETUP LIMITED**

ABN: 99 114 027 986

# **Audit Opinion**

In our opinion, the financial report of GetUp Limited is in accordance with the Corporations Act 2001, including:

i. giving a true and fair view of the company's financial position as at 30th June 2015 and of its performance for the year ended on that date; and

ii. complying with the Australian Accounting Standards (including the Australian Accounting Interpretations).

Watkins Coffey Martin

Richard Watkins, Partner Dated this 44 day day of November,

2015

65 Hill Street Roseville NSW 2069

# **GETUP LIMITED**

# AUDITOR'S INDEPENDENCE DECLARATION UNDER SECTION 307C OF THE CORPORATIONS ACT 2001

I declare to the best of my knowledge and belief, during the year ended 30 June 2015 there have been:

- (i) no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

Richard Watkins FCA

Watkins Coffey Martin 65 Hill Street Roseville NSW 2069